



# Weekly Leader Board



## General Agencies

FOR THE WEEK ENDING

### Combined Health/Life

September 4, 2016

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$122,792	45
<b>Platinum Producers (\$30,000 - \$50,000)</b>			
Borosak, William J. Jr.	Secure Financial Group, LLC	\$42,114	11
Ahlbum, Tim	Health Coverage Solutions	\$41,603	6
Lemar, Mike	Sunshine State Agency	\$36,709	27
Hatton, Catherine E.	Long Island Insurance Solutions	\$32,308	20
<b>Gold Producers (\$10,000 - \$30,000)</b>			
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$25,187	1
AmeriLife		\$24,478	26
Barta, Devin M.	Barta Insurance Agency	\$23,772	7
Ahlbum, Donna M.	The Ahlbum Insurance Group, Inc.	\$21,241	10
Shackelford, Edward L.	The Assurance Group, Inc.	\$20,568	7
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$20,384	6
Rosati, Lisa	Rosati Insurance Agency	\$14,594	4
Schwartz, Scott J.	Insurance Protection Services	\$12,660	1
Abbatiello, Vincent	Mainstay Retirement Solutions	\$11,652	2
James M. Gray, Inc.		\$10,500	3
Senior Insurance Marketing, Inc.		\$10,500	3
Wilgus, Allison M.	Wilgus Insurance Agency	\$10,200	1
<b>Silver Producers (\$5,000 - \$10,000)</b>			
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$9,828	3
Wroblewski, Robert M.	SOS Insurance Group	\$9,507	5
Concklin, Ron	Rosenberg-Concklin, Inc.	\$9,357	8
Mednick, Scott E.	Professional Insurance Systems of Florida	\$9,083	7
Maisonet, Joseph	Maisonet Insurance Agency	\$7,860	3
Abadjian, Pierre	Abadjian Insurance Group	\$7,787	3
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$7,200	3
Clark, John W.	Senior Solutions Insurance Agency	\$6,622	6
Stanton, David R.	Gateway Insurance, Inc.	\$6,504	1
Schwartz, Richard S.	Insurance Center of S. Florida	\$6,408	2
Agent Pipeline, Inc.		\$6,396	4
Bowes, Rick	Bowes Insurance Agency	\$5,676	1
Edwards, Jackson IV	Edwards Insurance Agency	\$5,400	2
Vickers, Jordan	Vickers Insurance Agency	\$5,064	2



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September 4, 2016

#### Bronze Producers (\$2,500 - \$5,000)

Chacon, Cesar	The Insurance Hub	\$4,944	4
Centurion Agency, Ltd.		\$4,896	2
Heller, Mark	Heller Insurance Agency	\$4,847	1
Ahmed, Nur N.	Ahmed Insurance Agency	\$4,668	2
Barrowman, Jeffrey A.	Barrowman Insurance Agency	\$4,666	1
Hirsch, Susan J.	Hirsch Insurance Agency	\$4,571	2
Reardon, John J.	Senior Healthcare Benefits Group, Inc.	\$4,512	2
Professional Group Plans, Inc.		\$4,508	2
Centerstone Insurance & Financial Svcs.		\$4,331	3
Bongiovanni, Terry D.	Bongiovanni Insurance Agency	\$4,080	1
ERIN Marketing, Inc.		\$3,948	2
Uchitel, Richard J.	Uchitel Insurance Agency	\$3,936	1
Purple, John J.	Purple Insurance Agency	\$3,924	1
Lepage, Kenneth L. Jr.	Lepage Insurance Agency	\$3,768	1
Salters, Arthur G.	Salters Insurance Agency	\$3,768	1
Maisto, Stephen	Senior Health Solutions	\$3,720	3
National Contracting, Inc.		\$3,720	2
Savoy, Donald C. Jr.	Savoy Insurance Agency	\$3,699	2
Scott, Susan G.	Mel Wolf & Associates	\$3,638	1
American Eagle Consultants, Inc.		\$3,587	3
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$3,575	2
Hale, Darwin	Hale Insurance Agency	\$3,528	2
Iannelli, Joseph A.	Iannelli Insurance Agency	\$3,319	3
Stevens, Mike	Farm & Ranch Healthcare, Inc.	\$3,266	3
Statkewicz, Thomas G.	Sylvan-James Associates, Inc.	\$3,110	1
Zion, Joseph S.	Zion Insurance Agency	\$3,108	1
Calabrese, Dan	Calabrese Insurance Agency	\$3,084	1
Scott Financial Services, Inc.		\$3,084	1
Waxman, Andrew B.	Waxman Insurance Agency	\$3,024	1
Alan, Stuart	Senior Care Insurance Center	\$2,844	1
Excelsa, LLC		\$2,844	1
Finkelstein, Sara	Finkelstein Insurance Agency	\$2,844	1
Gately, Charles	Gately Insurance Agency	\$2,844	1
Joseph, Horace L.	Joseph Insurance Agency	\$2,844	1
Sakharoff, Richard D.	Security Benefits Group, Inc.	\$2,844	1
Saro-Posillico, Bryan	Saro-Posillico Insurance Agency	\$2,844	1
Wyllie, Charles W.	Wyllie Insurance Agency	\$2,844	1
Moss, Nina R.	Moss Insurance Agency	\$2,700	2
Fingeret, Benjamin W.	Fingeret Insurance Agency	\$2,689	1
Benefit Plans of America, Inc.		\$2,676	1



# Weekly Leader Board



## Writing Agents

FOR THE WEEK ENDING

Combined Health/Life

September 4, 2016

### Diamond Producers (\$20,000 & Above)

Sheldon, Paul, CLU, ChFC	\$25,187	Ahlbum, Tim	\$23,868
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### Platinum Producers (\$15,000 - \$20,000)

Haft, Gary S.	\$15,528
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### Gold Producers (\$10,000 - \$15,000)

Schwartz, Scott J.	\$12,660	Bahlkow, Valerie	\$10,064
Wilgus, Allison M.	\$10,200		

### Silver Producers (\$5,000 - \$10,000)

Jennings, Mark	\$8,976	Ripoll, Glenn A.	\$5,652
Stevens, Ray	\$6,731	Mangini, Nicholas L.	\$5,400
Borenstein, Jadzia	\$6,576	Strom, Leo	\$5,267
Stanton, David	\$6,504	Ranney, Eugene	\$5,244
Kempler, Gary S.	\$6,264	Bushko, Heidi	\$5,172
Bowes, Rick	\$5,676		

### Bronze Producers (\$2,500 - \$5,000)

Dega, Brigett L.	\$4,910	Lawrence, Kevin	\$3,768
Heller, Mark	\$4,847	Salters, Arthur G.	\$3,768
Barrowman, Jeffrey A.	\$4,666	Gordon, Aaron	\$3,744
Mangini, Rosemary	\$4,608	Scott, Susan G.	\$3,638
McGregor, Iyan L.	\$4,608	Charley, Dennis	\$3,564
Ahlbum, Jon	\$4,356	Webb, Carlyle	\$3,564
Vickers, Jordan	\$4,152	Gilbert, Brian	\$3,467
Kohn, William B.	\$4,104	Gray, John H.	\$3,420
Matyskiel, Robert E.	\$4,104	Hermes, Phillip J.	\$3,384
Blake, Karla	\$4,092	Kingsley, Beverly J.	\$3,359
Bongiovanni, Terry D.	\$4,080	Larocca, Joseph A.	\$3,359
Uchitel, Richard J.	\$3,936	Malooley, Michele A.	\$3,355
Purple, John J.	\$3,924	Kornbluh, Gary N.	\$3,300
Spink, Chad D.	\$3,924	Schneck, Herbert T.	\$3,300
Weinberger, Robert	\$3,924	Saval, Toby	\$3,276
Westfall, Edward B.	\$3,912	Valdes, Jorge A.	\$3,276
Hirsch, Susan J.	\$3,911	Rosati, Lisa	\$3,264
Pearce, Douglas E.	\$3,900	Simpkins, Mark A.	\$3,246
Douglas, Bonnie R.	\$3,851	Holzman, Robert	\$3,191
Elgarten, Jeremy	\$3,768	Dibisceglie, Darrin J.	\$3,180
Jonza, John P.	\$3,768	Muamba, John	\$3,168



## Writing Agents

FOR THE WEEK ENDING

### Combined Health/Life

September 4, 2016

Gordon, Ian	\$3,168	Sakharoff, Richard D.	\$2,844
Grzywa, Brandon	\$3,156	Saro-Posillico, Bryan	\$2,844
Merrell, Randy A.	\$3,110	Stark, Richard N.	\$2,844
Saylor, Dexter R.	\$3,108	Taines, Anthony S.	\$2,844
Zion, Joseph S.	\$3,108	Weiland, David	\$2,844
Graham, Christopher N., CLU	\$3,096	Wyllie, Charles W.	\$2,844
Calabrese, Dan	\$3,084	Zeller, Margaret	\$2,844
Gaczewski, Richard A. Jr.	\$3,084	Maisonet, Joseph	\$2,784
Scott, William R.	\$3,084	Branch, Beth	\$2,700
Waxman, Andrew B.	\$3,024	Fingeret, Benjamin W.	\$2,689
Dillow, David S.	\$2,927	Paredes, Adriana P.	\$2,688
Rush, Francine	\$2,868	Abadjian, Pierre	\$2,676
Alan, Stuart	\$2,844	Abbatiello, Vincent	\$2,676
Finkelstein, Sara	\$2,844	MacDonald, Stewart A.	\$2,676
Gately, Charles	\$2,844	McKnight, Robert J.	\$2,676
Hall, James T.	\$2,844	Thomas, Leland	\$2,676
Joseph, Horace L.	\$2,844	Benedeti, Juan C.	\$2,675
Konz, Douglas J.	\$2,844	Lagrange, George W.	\$2,616
Lembcke, Julia	\$2,844	Foster, Glenda J.	\$2,592
Levine, Karyn S.	\$2,844	Gethers, Julie	\$2,592
Miller, Phyllis D.	\$2,844	Schauermann, Joshua	\$2,532
Sachs, Kerry	\$2,844		